

Amendment-II to the RFP No. CE(RAC)-01/2024-25

Sl. No.	RFP No. (n of 62)	RFP Clause/Section No.	Clause Details	Resolution
1	2 of 59	e-TENDER NOTICE	Minimum average annual turnover during last three years from Power consulting business in India	Minimum average annual turnover during last three years from consulting business in India
			End date and time of upload of BID: 11.04.2025 at 12:00 Hrs	21.04.2025 at 12:00 Hrs
			BID Opening date for Technical part: 11.04.2025 at 15:00 Hrs	21.04.2025 at 15:00 Hrs
			BID Opening date for Financial part: 15.04.2025	23.04.2025
2	8 of 59	2. SPECIFICATION OF TENDER: S.No.13	Bid Submission Closing date: 11.04.2025 at 12:00 Hrs	21.04.2025 at 12:00 Hrs
		S.No.14	Technical Bid opening date: 11.04.2025 at 15:00 Hrs	21.04.2025 at 15:00 Hrs
		S.No.15	Financial Bid Opening Date: 15.04.2025 at 12:00 Hrs	23.04.2025
3	10 of 59	1. Scope of Work: A. REGULATORY MATTERS: 1.1 (ii)	Preparing replies to queries and objections/ observations in English and Telugu Languages.	No change in the clause
4	12 of 59	Part II: Terms of Reference: B:Operational Matters : (Clause 1.5))	Road Map for Smart Metering Implementation	The firms shall extend support in implementation of projects, shall do field surveys also if any challenges arise.
5		Part II: Terms of Reference: B:Operational Matters : (Clause 1.6))	Support on implementation and monitoring of UDAY and Circle as Business Centre	Support on implementation and monitoring of UDAY/ RDSS and Circle as Business Centre
6		Part II: Terms of Reference: B:Operational Matters : (Clause 1.15))	Project Management Office (PMO) for capital projects	Clause deleted
7	14 of 59	Part II: Terms of Reference: B:Operational Matters :(Clause 2))	2.3. The Bidder can change the resources deployed on the project with a resource of similar profile subject to notifying the client i.e., at least 3 months in advance 2.4. The bidder shall share the profiles of the replacement three months in advance. Any non-response with-in the 3 months period would be considered as deemed approval from the client side.	2.3. The Bidder can change the resources deployed on the project with a resource of similar profile subject to notifying the client i.e., at least 1 month in advance 2.4. The bidder shall share the profiles of the replacement one month in advance. Any non-response with-in the one month period would be considered as deemed approval from the client side.
8	14 of 59	PART - III: Bid Opening and Evaluation of Bid (1.2)	The technical score will have a weightage of 60% and financial score will have a weightage of 40%	The technical score will have a weightage of 80% and financial score will have a weightage of 20%
9	14 of 59	PART - III: Bid Opening and Evaluation of Bid (Clause 2.1)	The initial duration for contract would be for 1 year extendable by a further 1 year based on mutual consent and escalation of rates as specified in the financial bid format	No change in the clause
10	15 of 59	PART - III: Bid Opening and Evaluation of Bid: 4.Technical Bid Evaluation (Clause 4.1)	Firm and Experience related credentials	Details enclosed in the Addendum-I

S1. No.	RFP No. (n of 62)	RFP Page No. (n of 62)	RFP Clause/Section No.	Clause Details	Resolution																																																								
11			PART - III: Bid Opening and Evaluation of Bid: Note	1) All the projects submitted should be within 10 years from the date of bid 2) Repetition of assignments mentioned under one Evaluation criteria is not allowed for another evaluation criteria. No marks will be given for repeated assignment.	1) All the projects submitted should be within 15 years from the date of bid 2) Deleted.																																																								
12	17 of 59		PART - III: Bid Opening and Evaluation of Bid: 6.Evaluation of Bid (Clause 6.1)	The bids will be ranked according to their combined Technical (T) and financial (F) scores using a weightage of 60% for technical score and 40% for financial score. Overall score (R) shall be calculated as under: R= (Tx0.6) + (Fx0.4)	The bids will be ranked according to their combined Technical (T) and financial (F) scores using a weightage of 80% for technical score and 20% for financial score. Overall score (R) shall be calculated as under: R= (Tx0.8) + (Fx0.2)																																																								
13	18 of 59		PART - III: Bid Opening and Evaluation of Bid: 5. Financial bid evaluation	FINANCIAL BID FORMAT <table border="1"> <thead> <tr> <th></th> <th>Type of Resource</th> <th>No of Resource</th> <th>Man month rate (Rs)</th> <th>Total Per month (in fig) (Rs)</th> <th>Total Amount per annum (in fig) (Rs)</th> <th>Total amount per annum (in words) (Rs)</th> </tr> <tr> <th>(1)</th> <th></th> <th>(a)</th> <th>(b)</th> <th>(c) = (a) X (b)</th> <th>(d) = (c) X 12</th> <th></th> </tr> </thead> <tbody> <tr> <td>(1)</td> <td>Elended Man month (inclusive of OPEs and applicable taxes)</td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </tbody> </table>		Type of Resource	No of Resource	Man month rate (Rs)	Total Per month (in fig) (Rs)	Total Amount per annum (in fig) (Rs)	Total amount per annum (in words) (Rs)	(1)		(a)	(b)	(c) = (a) X (b)	(d) = (c) X 12		(1)	Elended Man month (inclusive of OPEs and applicable taxes)						FINANCIAL BID FORMAT <table border="1"> <thead> <tr> <th>SNo.</th> <th>Type of Resource</th> <th>No of Resource</th> <th>Maximum rate (inclusive of OPEs and applicable taxes)</th> <th>Total Per month (in fig) (Rs)</th> <th>Total Amount per annum (in fig) (Rs)</th> <th>Total amount per annum (in words) (Rs)</th> </tr> <tr> <th></th> <th></th> <th>(a)</th> <th>(b)</th> <th>(c) = (a) X (b)</th> <th>(d) = (c) X 12</th> <th></th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Senior Resource-I</td> <td>1</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>2</td> <td>Senior Resource-II</td> <td>1</td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>3</td> <td>Junior Resource</td> <td>4</td> <td></td> <td></td> <td></td> <td></td> </tr> </tbody> </table>	SNo.	Type of Resource	No of Resource	Maximum rate (inclusive of OPEs and applicable taxes)	Total Per month (in fig) (Rs)	Total Amount per annum (in fig) (Rs)	Total amount per annum (in words) (Rs)			(a)	(b)	(c) = (a) X (b)	(d) = (c) X 12		1	Senior Resource-I	1					2	Senior Resource-II	1					3	Junior Resource	4				
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14	27 of 59		PART-IV General Terms & Conditions: D.AWARD OF CONTRACT: Clause 21.1	21.1 At the time the Contract is awarded, the number of people originally specified in the bidding document may be increased or decreased, provided this change does not exceed the limits/ ceilings of minimum and maximum quantity as specified in the Terms of Reference(Part - II) and the same will be done with the consent of the client.	21.1 At the time the Contract is awarded(LOI), the number of people originally specified in the bidding document may be increased or decreased, provided this change does not exceed the limits/ ceilings of minimum and maximum quantity as specified in the Terms of Reference(Part - II) and the same will be done with the consent of the client.																																																								
15	28 of 59		PART-IV General Terms & Conditions: D.AWARD OF CONTRACT: Clause 23	23.1. The Bidder can change the resources deployed on the project with a resource of similar profile subject to notifying the client i.e., at least 3 months in advance 23.2 The bidder shall share the profiles of the replacement three months in advance. Any non-response with-in the 3 months period would be considered as deemed approval from the client side.	23.1. The Bidder can change the resources deployed on the project with a resource of similar profile subject to notifying the client i.e., at least 1 month in advance 23.2 The bidder shall share the profiles of the replacement one month in advance . Any non-response with-in the one month period would be considered as deemed approval from the client side.																																																								
16	31 of 62		24. RECOVERIES FROM CONSULTANCY SUPPORT FIRM	24.1. Recovery of liquidated damages and penalties shall be made from bills and/ or the first available opportunity.	Liquidated damages are detailed in the Addendum-II enclosed																																																								

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17			Annexure V: FINANCIAL BID-STANDARD FORMS: Annexure VII: DRAFT AGREEMENT FORMAT: B.OPERATIONAL MATTERS	i. Road Map for Smart Metering Implementation ii. Support on implementation and monitoring of UDAY and Circle as Business Centre	i. Road Map for Smart Metering Implementation. The firms shall extend support in implementation of projects, shall do field surveys also if any challenges arise. ii.Support on implementation and monitoring of UDAY/RDSS and Circle as Business Centre
18	48 OF 59		Annexure V: FINANCIAL BID-STANDARD FORMS: Annexure VII: DRAFT AGREEMENT FORMAT: B.OPERATIONAL MATTERS: Clause xi	Project Management Office (PMO) for capital projects	Clause deleted
19	51 of 62		Annexure VII: DRAFT AGREEMENT FORMAT : F. Penalty Clause	Penalty for absence: In the case of absence of a resource (apart from the leaves as per the policies of the bidder's organization) during project period, no payment will be made for the days a resource is absent (Per day payment will be calculated by dividing the monthly payment/charges of the contract with the number of working days in that month divided by number of resources deployed i.e. 6). In addition, a penalty of 3% per working day per resource will be levied on monthly payment/charges for such absence.	Penalty for absence: In the case of absence {apart from the leaves as per the policies of the bidder's organization} of a resource during project period, no payment will be made for the days a resource is absent (Per day payment will be calculated by dividing the monthly payment/charges of the contract with the number of working days in that month divided by number of resources deployed i.e. 6). In addition, a penalty of 3% per working day per resource will be levied on monthly payment/charges for such absence.
21			Annexure VII: DRAFT AGREEMENT FORMAT: other important terms and conditions	The Resources would be stationed in corporate office/TGDISCOMs for the entire contract period. The Resource has to follow the working days and Holidays of TGDISCOMs.	The Resources would be stationed in corporate office/TGDISCOMs for the entire contract period and also have to attend TGNPDCL office at Warangal as and when required. The Resource has to follow the working days and Holidays of TGDISCOMs.
20	53 of 62		Annexure VII: DRAFT AGREEMENT FORMAT	Terms & Conditions of Liquidated Damages are not defined	Liquidated damages are detailed in Addendum-II will be incorporated at the time of conclusion of agreement.

Note: Amendments above shown shall apply for similar clauses mentioned elsewhere in the RFP Document

Addendum-I

1. Technical Bid evaluation

The criteria of technical bid evaluation will be based on the score obtained as per the table of items listed below:

4.1 Firm and Experience related credentials

	As per RFP		Amendment proposed																			
Sl. No	Criteria (Minimum 40 marks are required for considering the bidder and opening financial bid)	Max Marks	Criteria (Minimum 40 marks are required for considering the bidder and opening financial bid)	Max Marks																		
I	Credentials of the firm	100	Credentials of the firm	100																		
1	Experience Criteria:	50	Experience Criteria:	50																		
a	<p>Experience of ARR filings /Tariff proposals of Retail Supply Business and Distribution MYT filings for distribution companies. The experience should be continuous but not necessarily with the same Discom. The experience is to be supported by Work Orders or Completion Certificates. If the same Bidder has performed the relevant works in one or many Discoms in single Financial Year, it will be considered as one assignment for evaluation.</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th style="text-align: center;">Years</th> <th style="text-align: center;">Marks</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">Continuously for 3 years</td> <td style="text-align: center;">5</td> </tr> <tr> <td style="text-align: center;">For 4 to 6 years</td> <td style="text-align: center;">10</td> </tr> <tr> <td style="text-align: center;">For 6 to 8 years</td> <td style="text-align: center;">15</td> </tr> <tr> <td style="text-align: center;">> 8 years</td> <td style="text-align: center;">20</td> </tr> </tbody> </table>	Years	Marks	Continuously for 3 years	5	For 4 to 6 years	10	For 6 to 8 years	15	> 8 years	20	20	<p>Experience of ARR filings /Tariff proposals of Retail Supply Business and Distribution MYT filings with power sector utilities/Electricity Regulatory Commissions/Power Utility holding Company (Nodal agency). The experience should not be necessarily with the same power utility. The experience is to be supported by Work Orders or Completion Certificates. If the same Bidder has performed the relevant works in one or many Discoms in single Financial Year, it will be considered for evaluation.</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th style="text-align: center;">No of ARR Filings</th> <th style="text-align: center;">Maximum Marks (1 Mark for each ARR filing)</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">1- 4 Nos</td> <td style="text-align: center;">4</td> </tr> <tr> <td style="text-align: center;">5-8 Nos.</td> <td style="text-align: center;">8</td> </tr> <tr> <td style="text-align: center;">9-10 Nos</td> <td style="text-align: center;">10</td> </tr> </tbody> </table>	No of ARR Filings	Maximum Marks (1 Mark for each ARR filing)	1- 4 Nos	4	5-8 Nos.	8	9-10 Nos	10	10
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b	Assistance in preparation of Business Plan/ Resource Plan for Distribution Utilities in the last 5 years (4 marks for business/resource plan per control period. The experience is to be supported by Work Orders or Completion Certificates issued by official of rank not less than Chief Engineer).	5	Assistance in preparation of Business Plan/ Resource Plan with power sector utilities/Electricity Regulatory Commissions/ Power Utility holding Company(Nodal agency) in the last 15 years (2.5 marks for business/resource plan per control period . The	5																		

			experience is to be supported by Work Orders or Completion Certificates issued by official of rank not less than Chief Engineer).																										
c	Experience of consultancy/analytical support on operational matters only for the works mentioned in the scope of work to power distribution companies during 5 years. (The experience is to be supported by certificates or work orders issued by official of rank not less than Chief Engineer of the Utility). The methodology followed for allocation of marks is as per the table below	15	Experience of consultancy/analytical support on operational matters only for the works mentioned in the scope of work to power sector utilities/Electricity Regulatory Commissions/ Power Utility holding Company(Nodal agency) during 15 years. (The experience is to be supported by certificates or work orders issued by official of rank not less than Chief Engineer of the Utility). The methodology followed for allocation of marks is as per the table below	20																									
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			The experience is to be supported by certificates or work orders issued by official of rank not less than Chief Engineer of the Utility.			V I	Advising as per the rating of MoP (in the last 15 years)	ii) Advising distribution utilities as per the ratings of the MoP with a minimum experience of 3 years in the last 10 years. The experience is to be supported by certificates or work orders issued by official of rank not less than Chief Engineer of the Utility.	2	
d	Credentials of the Team (Each of the members should possess the qualities sought along with supporting documents)				10	Credentials of the Team (Each of the members should possess the qualities sought along with supporting documents)				15
	i)	Senior resources*:	Graduated in Electrical Engineering (or equivalent) with PGDM (From IIMs)/MBA/M.Tech with minimum 9 years of relevant experience in regulatory and analytical support in power distribution business	2		i)	a) Senior resources-I:	Bachelor's Degree (or equivalent) with minimum 9 years of relevant experience in regulatory and analytical support in power sector utilities/Electricity Regulatory Commissions/ Power Utility holding Company(Nodal agency)	3	
			Additional qualification of the resource and corresponding marks allotted PGDM (IIMs, ISBs, XLRI)/ MBA/M.Tech/ Other PGDM	2				Graduation in Electrical Engineering	2	
			Experience of the resource is greater than 12 years	1				Additional qualification of the resource with PGDM (IIMs, ISBs, XLRI)/ MBA/M.Tech/	1	
			Minimum 3 years experience	1						

		with the bidder					Equivalent		
	ii)	Junior resources*:	Graduated in Electrical Engineering (or equivalent) with PGDM (From IIMs)/MBA/M.Tech with minimum 3 years of relevant experience in regulatory and analytical support in power distribution business	1			Experience of the resource is greater than 12 years	1	
			Additional qualification of the resource and corresponding marks allotted	1			Deleted		
			PGDM (IIMs, ISBs, XLRI)/ MBA/M			b) Senior resources-II:	Bachelor's Degree (or equivalent) with minimum 6 years of relevant experience in regulatory and analytical support in power sector utilities/Electricity Regulatory Commissions/ Power Utility holding Company(Nodal agency)	2	
			Experience of the resource is greater than 5 years	1			Graduation in Electrical Engineering	2	
			With minimum 2 years experience with the bidder	1			Additional qualification of the resource with PGDM (IIMs, ISBs, XLRI)/ MBA/M.Tech/ Equivalent	1	
						ii)	Junior resources:	Any Graduation (or equivalent) with minimum 2 years of relevant experience in regulatory and analytical support in power sector utilities/Electricity Regulatory Commissions/ Power Utility holding Company(Nodal	1

					agency) (0.25 Marks per resource)		
					Graduation in Electrical Engineering(0.25 Marks per resource)	1	
					Additional qualification of the resource with PGDM (IIMs, ISBs, XLRI)/ MBA/M.Tech/ Equivalent(0.25 Marks per resource)	1	
					Deleted		
2	Work Plan/Methodology	20	Work Plan/Methodology	30			
	Identifying and implementation support for cost reduction/revenue enhancement during last 5 years (The experience is to be supported by certificates or work orders issued by official of rank not less than Chief Engineer of the Utility)		a)Identifying and implementation support for cost reduction/revenue enhancement during last 15 years---- 15 Marks a) Experience in development of long-term power procurement optimization plan for state power utilities: 2 Marks b) Experience in providing support in analysis for resource adequacy planning: 1 Mark c) Strategy support for cost optimization initiatives : 2 Marks d) Business process reengineering of DISCOM's Metering, Billing and Collection activities :2 Marks e) Providing support in analysis of Time of Day Tariffs: 1Mark f) Providing Support in advising utilities on analysis on loss reduction measures formulating strategies for loss reduction and Demand-side management including looking into PPAs and RPOs: 2 Marks g)Providing support on analysis/ review of Agricultural Feeder Segregation and Grid connected Solar BLDC pumpsets-1 Mark h) Providing analytical support for smart prepaid-metering, including cost-benefit analysis, dashboards, and progress				

			tracking:1Mark i) Revenue enhancement through sale of Renewable Energy Certificates (REC): 1 Mark j) Support in implementation/establishment of central command and control centre/Project Management Office for power distribution companies - 1 Mark k) Support in framing state/central level policies related to energy transition - 1 Mark <u>b)Identifying and implementation support for cost reduction/revenue enhancement for future projects(presentation to be provided by the firms)----</u> 15 Marks Consultants to include a brief section in the technical proposal enumerating their understanding of the Scope of Work and providing an overview of approach and methodology for execution of the works	
3	Turnover	15	Turnover	15
	Bidder shall have Annual average turnover of last three financial years: (Max.15 Marks) <ul style="list-style-type: none"> • Upto100crores:5 Mark • 100croresto300crores:10 Marks • Morethan 300crores:15 Marks <i>Annual turnover shall be certified by the firms CA for the Last three financial years(Ex-FY,2021-22,2022-23, 2023-24) with UDIN</i>		Bidder shall have Annual average turnover of last three financial years in Consulting business in India: (Max.15 Marks) <ul style="list-style-type: none"> • Upto100crores:5 Mark • 100croresto300crores:10 Marks • More than 300crores:15 Marks <i>Annual turnover shall be certified by the firms CA for the Last three financial years(Ex-FY,2021-22,2022-23, 2023-24) with UDIN</i>	
4	Net Worth	15	Net Worth	5
	The Net worth of the Bidder firm shall not be less than 40 crores INR		The Net worth of the Bidder firm shall not be less than 40 Crores INR	
5	TOTAL	100	TOTAL	100

Note: The term mentioned in the RFP “distribution companies” shall be read as “power sector utilities/Electricity Regulatory Commissions/ Power Utility holding Company (Nodal agency)”.

Addendum-II

Liquidated Damages

- A. Except as provided under clause “Force Majeure”, if the successful Bidder fails to deploy the requisite manpower and providing of requisite services within the period specified in the Contract, the Client may without prejudice to all its other remedies under the Contract, deduct from the Contract Price, as liquidated damages, a sum equivalent to the percentage specified in the conditions of the Contract Price for each week or part thereof of delay until actual deployment of the manpower and providing of requisite services, up to a maximum deduction of the percentage specified in the bidding document and/ or contract. Once the maximum is reached, the Client may terminate the Contract pursuant to clause “Termination”.

- B. The time specified for services in the RFP bid document shall be deemed to be the essence of the contract and the successful Bidder shall arrange manpower for deployment within the specified period.

- C. The service provider shall request in writing to client giving reasons for extending the deployment period of manpower and providing requisite services if he finds himself unable to arrange requirement of award within the stipulated delivery period. This request shall be submitted as soon as a hindrance occurs or within 15 days from such occurrence but before expiry of stipulated period of completion of deployment schedule after which such request shall not be entertained.

- D. The client shall examine the justification of causes of hindrance in the execution of award and the period of delay occurred due to that and recommends the competent authority on the period of extension which would be granted with or without liquidated damages.

- E. Normally, extension in deployment of manpower in following circumstances may be considered without liquidated damages:
- i. When delay has occurred due to occurrence of some unfortunate event to any of the selected manpower
 - ii. When delay has occurred due to accident or demise of any of the selected manpower.
- F. It shall be at the discretion of the client to accept or not to accept the selected Consultancy service firm after the expiry of the stipulated deployment period, if no formal extension in completion period has been applied and granted. The competent authority shall have right to cancel the contract with on the basis of contractual obligations not met.
- G. In case of extension in the deployment of the manpower and services is granted with full liquidated damages, the recovery shall be made on the basis of following percentages of value of monthly amount payable to the service category which the firm has failed to deploy: -

S. No	Condition	LD as %of amount of monthly payment due
a.	Delay up to 1 week of deployment of the team	2.5 %
b.	Delay exceeding 1 week but not exceeding 2 weeks	5.0%
c.	Delay exceeding 2 weeks but not exceeding 3 weeks	7.5%
d.	Delay exceeding 3 weeks but not exceeding 4 weeks	10.0%

(monthly payment/charges: It is the total contract price divided in to 12 months (Period of works))

Note: Fraction of a day in reckoning period of delay shall be eliminated if it is less than half a day.

- a. The maximum amount of agreed liquidated damages shall be 10% of the monthly amount of payment.
- b. If the successful Bidder requires an extension of time in completion of contractual obligation on account of occurrence of any hindrances, he shall apply in writing to the authority which had placed the supply order, for the same immediately on occurrence of the hindrance but not after the stipulated date of completion of supply.
- c. Deployment period may be extended with or without liquidated damages if the delay is on account of hindrances beyond the control of the successful Bidder.